



EUROPEAN FAMILY OFFICE & PRIVATE WEALTH

A PRIVATE WEALTH SERIES EVENT
6-8 JUNE 2012 - INTERCONTINENTAL GENEVA, GENEVA, SWITZERLAND

Wednesday, 6 June 2012

8:00 – 10:00	Exhibit Set-Up
10:00	Registration Opens
10:30-10:35	<p>Co-Chair Welcoming Remarks</p> <p>Jason Cavanagh, Managing Director, SAINT LEONARD, FAMILY OFFICE</p>
10:35-11:35	<p>International Private Wealth Discussion- What are family offices thinking right now?</p> <ul style="list-style-type: none"> • Risk Management and the European Situation • Asset classes of interest in the current environment • Most loved and loathed investment products family offices are reviewing today • Best tips for investment managers- how to approach a family office successfully <p>Moderator: Karim Shariff, Principal, MAJLIS INVESTMENT MANAGEMENT</p> <p>Panelists: Carol Pepper, President, PEPPER INTERNATIONAL Raul Biancardi, CEO, Managing Partner, AMWAJ ANALYTICS (MFO) Daniel Shakhani, Principal, RDS CAPITAL Nabil Hamadeh, CEO & CIO, CAPITAL GROWTH MANAGEMENT (MFO)</p>
11:35-11:55	<p>Oil is Green - Drilling For Financial Opportunities in US Oil and Natural Gas Projects</p> <p>Jeff Gordon. President and CEO, TEXAS COASTAL ENERGY COMPANY</p>
11:55-12:15	<p>Non Correlated Litigation Investment Funds</p> <p>Aaron Taunt, Regional Manager- Middle East, ORION LITIGATION</p>
12:15-12:35	<p>"Ideas on how to capture the risk premium in corporates to enhance fixed income returns and diversify equity risk"</p> <ul style="list-style-type: none"> • Risk Management and the European Situation • Substantial equity volatility, little reward, how to diversify? Where to corporates fit? • Corporate credit offers a consistent and attractive premium -- two paths to capturing it. • How? Ideas on how to capture the credit risk premium • I) Long credit II) Long/short credit <p>Tim Kasta, Partner, DCI</p>

12:35-13:45	Welcome Lunch in the Exhibit Hall		
13:45 – 14:45	<p>Meet the Manager Showcase</p> <p>In this session five investment managers will present their individual investment strategies to the congregation. Each manager will have ten minutes to speak about their background, strategy, methodology and performance of their funds. It is suggested that they present for eight minutes and have a Q&A session from the audience for the following five minutes.</p> <p>Moderator: Giles Adu, Inward Investment Manager, JERSEY FINANCE</p> <p>Panelist: Jonas Martenson, Managing Director and Founder, RESSCAPITAL AB Lauge Sletting, Managing Partner, NORTH SEA CAPITAL Jean-Marc Molina, Founder, IT-LYSE Tim Devlin, Portfolio Strategist, US Equities, ARTIO GLOBAL INVESTORS Philip E. Gaucher Jr., Principal, FM DIRECTS</p>		
14:45 – 15:30	<table border="0" style="width: 100%;"> <tr> <td style="width: 50%; vertical-align: top;"> <p><u>TRACK A</u></p> <p>Commodities and Precious Metals - Imperative to have in your portfolio</p> <ul style="list-style-type: none"> • How to get the investment cycle right? • A never ending growth story or a bubble? • Realistic values • How to invest in the right commodities • Selecting managers or direct investments <p>Moderator: Steen Ehlem, Managing Director, FERGUSON PARTNERS FAMILY OFFICE (MFO)</p> <p>Panelists: Duncan Cameron, Market Strategist, THE PHYSICAL GOLD FUND SP Ivo Knoepfel, Managing Director, ONVALUES INVESTMENT STRATEGIES AND RESEARCH LTD.F Kit Tatum, VP Business Development, DULUTH METALS LIMITED</p> </td> <td style="width: 50%; vertical-align: top;"> <p><u>TRACK B</u></p> <p>State and outlook Global Credit Markets</p> <ul style="list-style-type: none"> • Will Germany support the Euro? • Attractive risk/yield relationships? • Emerging Markets Credit • Most attractive sovereign credits/Least Attractive • Most attractive corporate credits/Least Attractive • Convertible bonds: pricing and risk rewards <p>Moderator: Jeffrey Balash, CEO, COMSTOCK INVESTORS LLC</p> <p>Panelists: Robert Levin, Chief Executive Officer, TRANSLICK INC. Simon Richards, Portfolio Manager & Partner, NEW AMSTERDAM CAPITAL Hart Woodson, Managing Director, ADVENT CAPITAL MANAGEMENT</p> </td> </tr> </table>	<p><u>TRACK A</u></p> <p>Commodities and Precious Metals - Imperative to have in your portfolio</p> <ul style="list-style-type: none"> • How to get the investment cycle right? • A never ending growth story or a bubble? • Realistic values • How to invest in the right commodities • Selecting managers or direct investments <p>Moderator: Steen Ehlem, Managing Director, FERGUSON PARTNERS FAMILY OFFICE (MFO)</p> <p>Panelists: Duncan Cameron, Market Strategist, THE PHYSICAL GOLD FUND SP Ivo Knoepfel, Managing Director, ONVALUES INVESTMENT STRATEGIES AND RESEARCH LTD.F Kit Tatum, VP Business Development, DULUTH METALS LIMITED</p>	<p><u>TRACK B</u></p> <p>State and outlook Global Credit Markets</p> <ul style="list-style-type: none"> • Will Germany support the Euro? • Attractive risk/yield relationships? • Emerging Markets Credit • Most attractive sovereign credits/Least Attractive • Most attractive corporate credits/Least Attractive • Convertible bonds: pricing and risk rewards <p>Moderator: Jeffrey Balash, CEO, COMSTOCK INVESTORS LLC</p> <p>Panelists: Robert Levin, Chief Executive Officer, TRANSLICK INC. Simon Richards, Portfolio Manager & Partner, NEW AMSTERDAM CAPITAL Hart Woodson, Managing Director, ADVENT CAPITAL MANAGEMENT</p>
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<p>15:30 – 16:15</p>	<p>Discussing the benefits of investing in Real-Assets</p> <ul style="list-style-type: none"> • Benefits of Scarcity • How to get direct exposure / ownership using Managed Accounts • Exit strategy and liquidity • Regulatory & Tax considerations • Asset performance with relation to equity markets <p>Moderator: Pierre Condamin Gerbier, Managing Director, PRIVATE FAMILY OFFICE</p> <p>Panelists: Marcus Disselkamp, Managing Partner, IMMOBILIS (FAMILY OFFICE) Oliver Rothschild, Chairman, OLIVER ROTHCHILD CORPORATE ADVISORS Lisa Best, Advisory Committee Member, Investment Structures, GLOBAL GREEN MANAGEMENT S.à r.l.</p>	<p>Global Fixed Income: The Current World View</p> <ul style="list-style-type: none"> • The Prudent of Use of Global FI in Asset Allocated Portfolios • Current Macroeconomic Policies and their impact on FI • Risks and Opportunities in Sovereign Debt • The Role of Corporate Credits and High Yield • Fixed Income HF Strategies, including Distressed Debt and Direct Lending <p>Moderator: Sharath Sury, Executive Director, SIFIRM, Adjunct Professor of Economics, UNIVERSITY OF CALIFORNIA, Board Member, SANTA CLARA SHERIFF'S SAB</p> <p>Panelists: H.P. Shah, CEO, VALUE PLUS FAMILY OFFICE Arif Bhalwani, CEO, THIRD EYE CAPITAL Mortiz Schildt, Managing Director, MSB BETEILIGUNGEN GMBH (SFO)</p>
<p>16:15 – 16:45</p>	<p style="text-align: center;">Afternoon Refreshment Break</p>	
<p>16:45-17:30</p>	<p>Opportunities in Real Estate within Europe and Beyond</p> <ul style="list-style-type: none"> • Real Estate assets as a source of income vs. other asset classes • Future global cities in 10/20 years, especially in the Emerging Market space: strong demand for real estate • Active management to increase potential returns from real estate • Still-present potential for risk reduction in real estate <p>Moderator: Antonio C. Martínez, Partner, VICTORIA CAPITAL MANAGERS</p> <p>Panelist: Jacques Ouwerx, President, Family Office, LB CAPITAL ADVISERS LLP Jordi Boza, President & CEO, RETAIL & REAL ESTATE CONSULTANTS S.L.</p>	<p>Investing Abroad: Securing Opportunities Outside the European Market</p> <ul style="list-style-type: none"> • Drivers to invest abroad - growth? Diversification? • Risks of investing abroad - FX? Sovereign risk? Liquidity? Investor Protections? • How different environments can affect your returns? • Emerging v Frontier markets • Opportunities for Private capital <p>Moderator: Abbas Hashmi, Chairman, Q&A CONSULTING</p> <p>Panelists: Geoffrey Fink, Managing Partner and Head of Investments, DELTA PARTNERS GROUP Ileana Salas, Head of Europe & Middle East, BRAM- BRADESCO ASSET MANAGEMENT</p>

17:30 – 18:15	<p>Making absolute returns in an era of no return - how private equity makes it work</p> <ul style="list-style-type: none"> • Are funds willing to invest in early stage companies. • Common early stage problems. • Are companies monitored after investing. • What attributes to look for in a manager • Where do we see opportunities in this market <p>Moderator: Hans van Tuyll, INDEPENDENT ADVISOR</p> <p>Panelists: Robert Anthony, Co-Founder, ANTHONY & CIE (MFO) Manfred Krikke, Partner, PARTNERSHIP CAPITAL GROWTH Thomas Foussé, Partner and Managing Director, THE CARLYLE GROUP</p>	<p>Managed Futures: What do you buy when you invest in a CTA?</p> <ul style="list-style-type: none"> • Are CTAs the unloved children of the Hedge Fund World? • What is wrong with being systematic? • Do you buy Alpha, Beta or good luck when you invest in a CTA? • Does past performance in managed futures guarantee future profits? <p>Moderator: Olivier Zucker, Managing Director, ZUCKER & CO INVESTMENT ADVISORS LTD</p> <p>Panelists: Franz Hartlieb, Head of Research, HASEBICHLER ASSET MANAGEMENT Christoffer Dahlberg, Managing Director, ESTLANDER & PARTNERS Joe McCarthy, CIO, ISLANDBRIDGE CAPITAL LIMITED</p>
18:15-19:15	WELCOMING COCKTAIL RECEPTION	

Thursday, 7 June 2012

8:00 – 8:45	Continental Breakfast
8:30 – 8:40	<p>Co-Chairpersons' Welcoming Remarks</p> <p>Robert Anthony, Co-Founder, ANTHONY & CIE (MFO)</p>
8:40 – 9:40	<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Exhibits Open</p> <p>How to build a philanthropic portfolio? The delicate balance between heart and mind-</p> <ul style="list-style-type: none"> • What is the correlation between happiness and giving? • New trends in philanthropy: social stock exchanges and social bonds • A macro perspective: what we keep on learning from the poor <p>Moderator: Chris Clarke, President & Family Office Director, FIRST AFFILIATED HOLDINGS INC. (MFO)</p> <p>Panelists: Farahnaz Karim, Chief Executive Officer and Founder, INSAAN GROUP Jessie Johnson, Key Client Manager, WISE PHILANTHROPY ADVISORS Valérie Issumo, Designer of the Ethical Water Exchange, PRANA SUSTAINABLE WATER Marie-Athena Papathanasiou, Principal, ECOPROSPERITY LTD</p>

<p>9:40 – 10:00</p>		<p style="text-align: center;">Keynote Speaker:</p> <p style="text-align: center;">“THE EUROZONE CRISIS: THE TIP OF THE ICEBERG?”</p> <p style="text-align: center;">Francesco Bongiovanni, President, CODIMA- COMPAGNIE D'INVESTISSEMENTS MONACO ASIE S.A.M.</p> <p>From the author of ‘The Decline and Fall of Europe’, which The Wall Street Journal praised as ‘the most perceptive account to date’ of the European crises, and The Guardian</p> <p>“A wake-up call for the 21st century”, a review of the intractable challenges facing Europe today (not limited to the debt and currency crisis), where it could lead Europe, and what it all means for the continent as well as for the rest of the world.</p>
<p>10:00-10:20</p>		<p style="text-align: center;">Intelligent Equity Investing - Does High Risk = High Return?</p> <ul style="list-style-type: none"> • The Equity Risk Challenges facing Investors • Redesigning Financial Risk Analysis within the Equity Asset Class • Smart Beta or Cheap Alpha – the Results <p style="text-align: center;">Matthew Carr, Managing Director, RABOBANK INTERNATIONAL</p>
<p>10:20 – 11:20</p>		<p>What Investment Styles & Strategies best enable long term sustainable performance?</p> <p>Moderator: Jean-Yves Chereau, Chief Investment Officer, HALKIN INVESTMENTS LLP</p> <p>Panelists: Lancelot Frick, President & Founder, FRICK CAPITAL Jacques Ph. Roulet, Independent Risk Manager, INDEPENDENT PORTFOLIO ANALYTICS Richard Shaw, Director, BEARING CONSULTING Keith Allman, Investment Manager, BAMBOO FINANCE</p>

11:20- 12:20	<p>Hedge Funds: Are they still relevant to the asset allocation process of wealth managers/ multi-family offices?</p> <ul style="list-style-type: none"> • Can wealth managers consider allocations to single manager hedge funds? If so can they master the skills required for a due diligence? • Why investors' allocations to hedge funds in wealth management practices have declined? <p>Moderator: Jason Cavanagh, CEO, SAINT LEONARD FAMILY OFFICE</p> <p>Panelists: Michael Beattie, Co-Founder, Chief Investment Officer, TRADEX GLOBAL ADVISORS Frederic Robert, Founder, ALPHA FINANCE ADVISORS Antoine Bordelais, Managing Director, CAPITAL PRIVATE WEALTH SA David Arnaud, Director, Family Office, SGFC, S.A.</p>
12:20 – 13:45	LUNCHEON
13:45 – 15:00	<p>Emerging Markets- Emerging, Re-Emerging, or Sub-merging- Which Markets matter?</p> <ul style="list-style-type: none"> • Has Greece affected our thinking on global markets and emerging markets in particular? • What are the new markets for 2013? Taking a look at Kenya. • How the spread of the Internet is driving massive wealth creation in emerging markets: Russia's experience • Emerging Markets and Commodities, how to extract value ? <p>Moderator: Eric van Dijk, Principal, LMGEMERGE</p> <p>Panelists: Luis Gómez, Partner, TREE CAPITAL LLC Dmitry Alimov, Managing Partner, FRONTIER VENTURES Denis Vengust, Investment Manager, BALKAN EMERGING FRONTIERS FUND Andrew Brudenell, Portfolio Manager of HSBC GIF Frontier Markets, HSBC GLOBAL ASSET MANAGEMENT Hicham Hammoud, Investment Manager & Advisor, MARS CAPITAL SA</p>
15:00– 16:00	<p>International & Regulatory Tax Issues: Do you want to be an investor, an investment professional or a tax advisor in today's regulatory environment? A brief overview of the latest regulatory changes.</p> <ul style="list-style-type: none"> • A changing landscape for investment funds. • Transparency requirements and taxation: what will required of clients from now on from he position of the US, the EU, Singapore, Switzerland. • The new FATCA regulations <p>Moderator: Philippe Szokoloczy-Syllaba, Managing Partner, MY GLOBAL ADVISOR (MFO)</p> <p>Panelists: Jarrett Bostwick, Of Counsel, HANDLER THAYER, LP Aaron D. Schumacher, Associate, WITHERS LLP Alexandre von Heeren, CEO, MANDARIS AG</p>
16:00-16:30	AFTERNOON REFRESHMENT BREAK

16:30 – 17:15		<p>The Benefits of Art Investing in 2012</p> <ul style="list-style-type: none"> • Art Investments Options: Direct Acquisition vs. Collective Investment Schemes, <i>Pros & Cons</i> • Market overview: the current status of the art market and its "players" • Major trends fuelling the interest in art as an investment • Reasons for including art in wealth management services: wealth preservation, tax structuring, investment return generation, etc. • Options for art investing, depending on the type of investor (<i>what suits whom?</i>): direct acquisition, collective investment schemes (art funds), other option • Outlook for art investment and conclusions <p>Moderator: Marie Fucci, PRIVATE INVESTOR</p> <p>Panelists: Massimiliano Subba, Member of the Board Of Managers, ANTHEA - CONTEMPORARY ART INVESTMENT FUND SICAV FIS Adriano Picinati di Torcello, Director, Art & Finance, DELOITTE LUXEMBURG</p>
17:15-18:00		<p>Preserving Family Wealth For Generations to Come</p> <ul style="list-style-type: none"> • The role of the Family Office • Family dynamics, multigenerational issues and succession planning • Assessment of the capabilities of family office model • Wealth protection: the role of an independent advisor specialized in risk control and investment audit • The relationship among family business, family private wealth and family legacy <p>Moderator: Laurent Roux, Principal, GALLATIN WEALTH MANAGEMENT, LLC (SFO)</p> <p>Panelists: Piero Marchettini, Managing Partner, ADELAIDE CONSULTING Sandy Loder, Chief Executive, AH LODER ADVISERS Rosalyn Breedy, Managing Partner, BREEDY HENDERDON LLP</p>
18:00-19:00		<p>COCKTAIL RECEPTION</p>

Friday, 8 June 2012

8:30 – 9:15	Exhibits Open	<p>Continental Breakfast</p>
9:15 – 9:30		<p>Co-Chairpersons' Welcoming Remarks</p> <p>Michael Maslinski, Director, MASLINSKI & CO LTD</p>
9:30 – 10:00		<p>The Effectivity of Family Offices and Asset Management</p> <p>Dr. Luigi Carlo De Micco, Founder, DEMICCO & FRIENDS</p>

<p>10:00 – 10:30</p>	<p align="center">"Cultural Challenges When Going Abroad -Facts, Experiences, Outlook from Gulf and Germany, Europe"</p> <p align="center">Uta Gruda, CEO, GCC- GERMAN BUSINESS INVEST</p>
<p>10:30-11:15</p>	<p>Equity Investing - Has it worked? Then and now</p> <ul style="list-style-type: none"> • What is a “risk-adjusted” return? • Alternatives have they failed us? • Which regions should we look at? • Liquidity versus strategy , complex versus simplicity • Discussing Currency Problems <p>Moderator: Massimiliano Saccone, Principal, XTAL STRATEGIES</p> <p>Panelists: Steve Frambes, Managing Partner, JACKSON CONSULTING GROUP Robert Smithson, Partner, TAUBE HODSON STONEX PARTNERS LLP Renato Alessandro Iregui, Principal, RAIRE FAMILY OFFICE (SFO)</p>
<p>11:15-12:00</p>	<p>Manager Selection: Best Practice Approaches and Advice on How to Avoid Pitfalls</p> <ul style="list-style-type: none"> • Which are the key selection criteria? • Which tools to benchmark the managers before the due diligence? • How can you remain in a best-in-class selection process? • Explaining how to write a mandate with a family protection twist • How do you organize follow up efficiently for each of your customers <p>Moderator: Linda C. Mack, President, MACK INTERNATIONAL LLC</p> <p>Panelists: Thierry Brunel, Partner, INTUITAE FAMILY OFFICE Silvia Flesia, Managing Director, IGA INTERNATIONAL GULF ADVISORS Lorenzo Ward, Managing Director, LH WARD</p>
<p>12:00-12:45</p>	<p>Investor Wrap-Up</p> <p>"Your chance to evaluate the conference and the "take away" for your fund."</p> <p>Roundtable Panelists: Tushar Patel, CIO, DHANDSA FAMILY OFFICE/HFIM David Copland, Investments Director, BERN SQUARE Norbert Koenigstein, Managing Partner, KOENIGSTEIN GLOBAL ADVISORS, MEDIATORS, FAMILY OFFICE Jan-Olaf Willums, Chairman, INSIRE INVEST</p>
<p>12:45</p>	<p align="center">Closing Remarks</p> <p align="center">Lunch in the Exhibit Area</p>



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